



A DUFREY Company



ANNUAL NORTH AMERICAN PASSENGER VOLUME



2016

ESTIMATED BY 2019

1.8BN+ > 2.0BN+

ESTIMATED 3% COMPOUND ANNUAL GROWTH RATE BETWEEN 2016 AND 2025

CAGR\*



DWELL TIME (AVG.)

66-75+ MINUTES

SECURITY & TRANSPORTATION DELAYS LEAD TO EARLIER ARRIVAL TIMES + INCREASED LENGTH OF STAY.

"CAPTIVE" AUDIENCE WITH LIMITED ACCESS TO INTERNET RETAILERS LEADS TO NECESSITY-DRIVEN IMPULSE PURCHASING.



CAPTIVE AUDIENCE



NEEDS BASED PURCHASES



PROPENSITY TO SPEND



RETAIL OPPORTUNITIES

HUDSON GROUP ENHANCES THE EXPERIENCE FOR

300,000 DAILY TRAVELERS



30+

YEARS INDUSTRY EXPERIENCE

1M+

SQ. FEET COMM. SPACE

120M+

ANNUAL TRANSACTIONS ††

971

PRODUCTS SOLD

87

RETAIL LOCATIONS

WE HAVE A DIVERSIFIED PORTFOLIO OF OVER 200 CONCESSION AGREEMENTS, INCLUDING CONCESSIONS IN 24 OF THE 25 LARGEST AIRPORTS IN THE CONTINENTAL UNITED STATES AND CANADA.

\$1.7BN+

TOTAL SALES JUN 30, 2017

70%

GENERATED FROM 5 YEAR LEASES

80%

HIST. CONCESSION RENEWAL RATE

\* Compound annual growth rate. † 2016 Airport Council International-North America ("ACI-NA") Concessions Benchmarking Survey. †† As of June 30, 2017.